

**The German Marshall Fund Of The
United States – A Memorial To The
Marshall Plan And Subsidiaries**

Consolidated Financial Report
May 31, 2012

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Independent Auditor's Report

To the Board of Trustees
The German Marshall Fund of the United States –
A Memorial to the Marshall Plan
Washington, D.C.

We have audited the accompanying consolidated balance sheet of The German Marshall Fund of the United States – A Memorial to the Marshall Plan and Subsidiaries (GMF) as of May 31, 2012, and the related consolidated statements of activities and cash flows for the year then ended. These financial statements are the responsibility of GMF's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the 2011 financial statements and, in our report dated October 12, 2011, we expressed an unqualified opinion on these financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2012 consolidated financial statements referred to above present fairly, in all material respects, the financial position of The German Marshall Fund of the United States – A Memorial to the Marshall Plan and Subsidiaries as of May 31, 2012, and the changes in their net assets and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

McGladrey LLP

Vienna, Virginia
October 10, 2012

**The German Marshall Fund Of The United States –
A Memorial To The Marshall Plan And Subsidiaries**

**Consolidated Balance Sheet
May 31, 2012
(With Comparative Totals For 2011)**

| Assets | 2012 | 2011 |
|---------------------------------------|-----------------------|-----------------------|
| Cash And Cash Equivalents | | |
| Unrestricted | \$ 5,895,715 | \$ 13,472,630 |
| Restricted | 5,956,620 | 10,905,857 |
| Investments | 156,604,684 | 178,570,474 |
| Grants Receivable | 8,824,636 | 6,679,103 |
| Property And Equipment, net | 22,658,877 | 17,008,678 |
| Other Assets | 507,914 | 254,890 |
| Bond Issuance Cost, net | 244,769 | 261,785 |
| | \$ 200,693,215 | \$ 227,153,417 |
| Liabilities And Net Assets | | |
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 4,053,312 | \$ 2,280,047 |
| Deferred revenue | 12,060,621 | 15,567,980 |
| Grants payable | 1,109,719 | 1,730,194 |
| Bonds payable | 12,000,000 | 12,000,000 |
| | 29,223,652 | 31,578,221 |
| Contingencies (Note 10) | | |
| Net Assets | | |
| Unrestricted | | |
| Undesignated | 152,434,025 | 175,097,558 |
| Board designated | 12,548,369 | 13,333,808 |
| | 164,982,394 | 188,431,366 |
| Temporarily restricted | 6,487,169 | 7,143,830 |
| | 171,469,563 | 195,575,196 |
| | \$ 200,693,215 | \$ 227,153,417 |

See Notes To Consolidated Financial Statements.

The German Marshall Fund Of The United States –
A Memorial To The Marshall Plan And Subsidiaries

Consolidated Statement Of Activities
Year Ended May 31, 2012
(With Comparative Totals For 2011)

| | 2012 | | | 2011 Total |
|---------------------------------------|-----------------------|---------------------------|-----------------------|-----------------------|
| | Unrestricted | Temporarily Restricted | Total | |
| Support and revenue: | | | | |
| Investment (loss) income | \$ (4,203,899) | \$ - | \$ (4,203,899) | \$ 25,741,383 |
| Non-federal grants and contributions | 918,417 | 14,675,799 | 15,594,216 | 18,340,110 |
| Federal grants | 3,056,097 | - | 3,056,097 | 3,048,313 |
| Other | 63,803 | - | 63,803 | 77,935 |
| Net assets released from restrictions | 15,332,460 | (15,332,460) | - | - |
| Total support and revenue | 15,166,878 | (656,661) | 14,510,217 | 47,207,741 |
| Expenses: | | | | |
| Program services: | | | | |
| Internal projects expense | 17,423,305 | - | 17,423,305 | 17,812,340 |
| Grant expense | 6,413,745 | - | 6,413,745 | 8,428,306 |
| Support services: | | | | |
| Management and general | 14,194,239 | - | 14,194,239 | 10,799,710 |
| Fundraising | 584,561 | - | 584,561 | 478,510 |
| Total expenses | 38,615,850 | - | 38,615,850 | 37,518,866 |
| Change in net assets | (23,448,972) | (656,661) | (24,105,633) | 9,688,875 |
| Net assets: | | | | |
| Beginning | 188,431,366 | 7,143,830 | 195,575,196 | 185,886,321 |
| Ending | \$ 164,982,394 | \$ 6,487,169 | \$ 171,469,563 | \$ 195,575,196 |

See Notes To Consolidated Financial Statements.

**The German Marshall Fund Of The United States –
A Memorial To The Marshall Plan And Subsidiaries**

**Consolidated Statement Of Cash Flows
Year Ended May 31, 2012
(With Comparative Totals For 2011)**

| | 2012 | 2011 |
|---|---------------------|----------------------|
| Cash Flows From Operating Activities | | |
| Change in net assets | \$ (24,105,633) | \$ 9,688,875 |
| Adjustments to reconcile change in net assets to net cash used in operating activities: | | |
| Depreciation | 733,046 | 818,546 |
| Amortization on bond issuance cost | 17,016 | - |
| Realized and unrealized losses (gains) on investments | 12,819,296 | (21,645,498) |
| Loss on disposal of fixed assets | 9,105 | - |
| Changes in assets and liabilities: | | |
| (Increase) decrease in: | | |
| Grants receivable | (2,145,533) | (2,536,948) |
| Other assets | (253,024) | 461,862 |
| Increase (decrease) in: | | |
| Accounts payable and accrued expenses | 1,773,265 | 121,584 |
| Deferred revenue | (3,507,359) | (2,286,942) |
| Grants payable | (620,475) | 778,363 |
| Net cash used in operating activities | (15,280,296) | (14,600,158) |
| Cash Flows From Investing Activities | | |
| Purchases of investments | (88,372,326) | (154,439,717) |
| Proceeds from sale of investments | 97,518,820 | 166,837,215 |
| Purchases of property and equipment | (6,392,350) | (1,064,252) |
| Decrease (increase) in restricted cash | 4,949,237 | (10,905,857) |
| Net cash provided by investing activities | 7,703,381 | 427,389 |
| Cash Flows From Financing Activities | | |
| Proceeds from bond issuance | - | 12,000,000 |
| Bond issuance cost | - | (261,785) |
| Net cash provided by financing activities | - | 11,738,215 |
| Net decrease in cash and cash equivalents | (7,576,915) | (2,434,554) |
| Cash And Cash Equivalents: | | |
| Beginning | 13,472,630 | 15,907,184 |
| Ending | \$ 5,895,715 | \$ 13,472,630 |
| Supplemental Disclosure Of Cash Flow Information | | |
| Cash payment for interest | \$ 18,346 | \$ - |
| Cash payment for income taxes | \$ - | \$ 21,275 |

See Notes To Consolidated Financial Statements.

The German Marshall Fund Of The United States – A Memorial To The Marshall Plan And Subsidiaries

Notes To Consolidated Financial Statements

Note 1. Nature Of Activities And Significant Accounting Policies

Nature of activities: The German Marshall Fund of the United States – A Memorial to the Marshall Plan (GMF) was incorporated on March 15, 1972, under the laws of the District of Columbia. GMF is an American institution that stimulates the exchange of ideas and promotes cooperation between the United States and Europe in the spirit of the postwar Marshall Plan.

GMF makes grants in the following areas:

- Economics
- Environment
- Foreign policy
- Immigration and integration
- Special opportunities

In May 2004, GMF formed a limited liability corporation named 1700 18th Street LLC (LLC), which was incorporated as a wholly-owned subsidiary of GMF. The purpose of LLC was to purchase a building in Washington, D.C. In June 2004, LLC purchased a building for approximately \$5.9 million.

In March 2011, GMF formed a private foundation named The Transatlantic Foundation (TTF), which was incorporated in Brussels. The purpose of the Foundation is to receive European funding and to become a member of the European consortia for transatlantic research.

A summary of GMF's significant accounting policies follows:

Basis of accounting: The consolidated financial statements are prepared on the accrual basis of accounting, whereby, revenue is recognized when earned and expenses are recognized when incurred.

Principles of consolidation: The accompanying consolidated financial statements, which include the accounts of GMF, LLC and TTF (collectively, GMF), have been consolidated in accordance with accounting principles generally accepted in the United States of America. All significant intercompany balances and transactions have been eliminated in consolidation.

Basis of presentation: The financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, GMF is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. There were no permanently restricted net assets at May 31, 2012.

Cash and cash equivalents: Cash and cash equivalents consist of cash on deposit, repurchase agreements, and short-term investments in money market funds.

Financial risk: GMF maintains its cash in bank deposit accounts which, at times, may exceed United States federally insured limits. In addition, GMF maintains several accounts in European financial institutions. GMF has not experienced any losses in such accounts and believes it is not exposed to any significant financial risk on cash. GMF invests in professionally managed portfolios that contain common shares of publicly traded companies, hedge funds, bond funds, and private equity funds. Such investments are exposed to various risks such as market and credit. Due to the level of risk associated with such investments, and the level of uncertainty related to change in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the consolidated financial statements.

**The German Marshall Fund Of The United States –
A Memorial To The Marshall Plan And Subsidiaries**

Notes To Consolidated Financial Statements

Note 1. Nature Of Activities And Significant Accounting Policies (Continued)

Translation of foreign currencies: Financial statements for foreign activities reflect assets and liabilities converted to U.S. dollar values at prevailing rates of exchange. Gains or losses from fluctuations of foreign exchange rates are not material to the financial statements.

Investments: Investments are carried at fair market value. Fair market value is determined using quoted market prices. Investment income or loss is included in the change in unrestricted net assets, unless the income is restricted by donor or law.

Investments in investment partnerships are valued at fair value, based on the applicable percentage ownership of the underlying partnerships' net assets as of the measurement date, as determined by GMF. In determining fair value, GMF utilizes valuations provided by the fund manager of the underlying investment partnerships. The underlying investment partnerships value securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the underlying investment partnerships, which may include private placements and other securities for which prices are not readily available, are determined by GMF of the respective other investment partnership and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. The fair value of GMF's investments in other investment partnerships generally represents the amount GMF would expect to receive if it were to liquidate its investment in the investment partnerships excluding any redemption charges that may apply. GMF may adjust the respective manager's valuation when circumstances support such an adjustment.

Derivative financial instruments and hedging activities: GMF invests in hedge funds, alternative funds and private equity funds that invest in various derivative instruments (e.g., options, warrants, futures, swap contracts, etc.). Derivative instruments are typically held to advance fund investment strategies to hedge investment risk to economically meet the objectives of the fund. Derivatives are recorded at estimated fair value and the resulting gains and losses are reflected as a component of investment income in the consolidated statement of activities.

Grants receivable: GMF receives grants from a number of organizations for various purposes. Grants are recognized as unconditional promises to give and recorded as support in the period during which the promise is made.

Property and equipment: Property and equipment are reported at cost net of accumulated depreciation. GMF follows the practice of capitalizing all expenditures for property and equipment in excess of \$10,000. GMF currently depreciates its assets using the straight-line depreciation method over three to five years, with no salvage value. Buildings are currently depreciated over a 40-year term using the straight-line method.

Bond issuance costs: The GMF paid certain customary fees as required to secure the bonds payable used to finance construction projects. These fees have been capitalized and are being amortized using the effective interest method. Amortization expense was \$17,016 for the year ended May 31, 2012.

**The German Marshall Fund Of The United States –
A Memorial To The Marshall Plan And Subsidiaries**

Notes To Consolidated Financial Statements

Note 1. Nature Of Activities And Significant Accounting Policies (Continued)

Valuation of long-lived assets: GMF accounts for the valuation of long-lived assets under FASB ASU Topic 360, *Accounting for the Impairment or Disposal of Long-Lived Assets*. The FASB ASC requires that long-lived assets and certain identifiable intangible assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell.

Designated net assets: The Board of Trustees has established board designated net assets to fund the Balkan Trust for Democracy and Black Sea Trust activities.

Revenue recognition: Contribution revenue is recognized at the time an unconditional promise to give is received. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted revenue, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. Temporarily restricted net assets are reported as unrestricted net assets if the restrictions are met in the same period received.

Grant funds received in advance are reported as refundable advances. Revenue from federal grants is recognized as costs are incurred.

Fair value of financial instruments: The carrying amount of cash and cash equivalents, grants receivable and payable, and accounts payable approximates fair value because of the short maturity of these financial instruments. The carrying amount of long-term debt approximates fair value, because the interest rates on these instruments fluctuate with market interest rates offered to GMF for debt with similar terms and maturities.

Income taxes: GMF is recognized as exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (the Code) and is currently classified as an organization that is not a private foundation within the meaning of Section 509(a) of the Code. However, the GMF is subject to income taxes on unrelated business income as defined by the Internal Revenue Service.

During the year ended May 31, 2012, GMF incurred no tax expense related to unrelated business income activities.

LLC is a single member limited liability company for federal income tax purposes. All tax attributes flow through to GMF under this entity form. Accordingly, no provision for income taxes has been made.

TTF is a foreign nonprofit entity incorporated under the laws of Brussels, Belgium. There was immaterial activity under TTF during the year ended May 31, 2012.

According to the accounting standard for uncertainty in income taxes, for the period from the GMF's inception to May 31, 2012, no unrecognized tax provision or benefit existed. Deferred income taxes are provided using the liability method, whereby, deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards and deferred tax liabilities are recognized for taxable temporary differences.

**The German Marshall Fund Of The United States –
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Notes To Consolidated Financial Statements

Note 1. Nature Of Activities And Significant Accounting Policies (Continued)

Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of the changes in tax laws and rates of the date of enactment.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more likely than not recognition threshold are measured as the largest amount of tax benefit that is more than 50% likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above would be reflected as a liability for unrecognized tax benefits in the accompanying balance sheet, along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Management believes there are no positions that would result in additional tax liability.

Interest and penalties associated with unrecognized tax benefits are classified as additional income taxes in the statement of activities.

GMF files income tax returns in the U.S. federal jurisdiction. As of May 31, 2012, and for the year then ended, there were no material unrecognized/derecognized tax benefits or tax penalties or interest. Generally, GMF is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2009.

Use of estimates: The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Prior year information: The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with GMF's financial statements for the year ended May 31, 2011, from which the summarized information was derived.

Subsequent events: GMF evaluated subsequent events through October 10, 2012, which is the date the consolidated financial statements were issued.

**The German Marshall Fund Of The United States –
A Memorial To The Marshall Plan And Subsidiaries**

Notes To Consolidated Financial Statements

Note 2. Investments

Investments at May 31, 2012, consist of the following:

| | |
|--|-----------------------|
| Equities | \$ 63,087,355 |
| Alternative investments – Hedge Funds | 42,897,986 |
| Alternative investments – Private Equity | 37,536,545 |
| Fixed income – Corporate Bonds | 8,823,055 |
| Fixed income – Government Bonds | 4,259,743 |
| | <u>\$ 156,604,684</u> |

Investment loss for the year ended May 31, 2012, consists of the following:

| | |
|----------------------------------|-----------------------|
| Interest and dividends | \$ 8,615,397 |
| Realized gains on investments | 2,202,735 |
| Unrealized losses on investments | (15,022,031) |
| | <u>\$ (4,203,899)</u> |

Note 3. Property And Equipment

At May 31, 2012, property and equipment consist of the following:

| | |
|-----------------------------------|----------------------|
| Building | \$ 17,303,950 |
| Construction-in-process | 7,140,703 |
| Furniture, fixtures and equipment | 2,950,896 |
| Land | 1,237,440 |
| Leasehold improvements | 4,415 |
| | <u>28,637,404</u> |
| Less accumulated depreciation | 5,978,527 |
| | <u>\$ 22,658,877</u> |

Depreciation expense was \$733,046 for the year ended May 31, 2012.

**The German Marshall Fund Of The United States –
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Notes To Consolidated Financial Statements

Note 4. Board Designated Net Assets

The GMF Board of Directors has designated a portion of the unrestricted net assets to be utilized for the Balkan Trust for Democracy and the Black Sea Trust funding. The following represents activity of this amount for the year ended May 31, 2012:

| | |
|-----------------------------|----------------------|
| Balance May 31, 2011 | \$ 13,333,808 |
| Board approved expenditures | 785,439 |
| Balance May 31, 2012 | <u>\$ 12,548,369</u> |

Note 5. Temporarily Restricted Net Assets

At May 31, 2012, temporarily restricted net assets are available for the following purposes:

| | |
|---|---------------------|
| Transatlantic Policy Dialogue | \$ 6,161,976 |
| Democracy in Central and Eastern Europe | 253,234 |
| Economics | 71,959 |
| | <u>\$ 6,487,169</u> |

A total of \$ \$15,332,460 was released from restrictions during the year ended May 31, 2012, as a result of satisfying the above restrictions.

Note 6. Grants Payable

At May 31, 2012, GMF had grants payable to third parties which amounted to \$1,109,719, representing committed grants that are expected to be disbursed within one year.

Note 7. Bonds Payable

On April 1, 2011, the District of Columbia (D.C.) agreed to issue its \$12,000,000 aggregate principal amount Variable Rate Demand Revenue Bonds (The German Marshall Fund of the United States Issue) Series 2011 (the Bonds), and loaned the proceeds to GMF to finance certain costs of the renovation, improving, remodeling and equipping of its office buildings located at 1700 18th Street NW, and 1744 R. St. NW, Washington D.C. Interest rate for the bond is at variable rate through a remarketing process, as stipulated in the Indenture of Trust between D.C. and the Bond Trustee. The interest rate in effect at May 31, 2012, was 0.18%

To secure the payment of principal and interest on the Bonds, GMF has obtained an irrevocable, unsecured, direct pay, \$12,134,137 letter of credit from Northern Trust Bank that expires on April 21, 2016, pursuant the agreement with District of Columbia. The interest rate in effect at May 31, 2012, was .55%.

Principal payment of \$12,000,000 is due on June 1, 2041.

Restricted cash: Under the terms of the Bond agreement, GMF placed bond proceeds in an account with the Bond Trustee. The use of this account is restricted to construction projects, as required under the Bond agreement. At May 31, 2012, cash restricted for the projects amounted to \$ 5,956,620. This cash is included in restricted cash in the accompanying balance sheet.

**The German Marshall Fund Of The United States –
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Notes To Consolidated Financial Statements

Note 8. Pension Plan

Eligible employees who have attained age 21 and completed six months of employment may participate in GMF's defined contribution retirement program. GMF contributes an amount equal to 15% of a participant's annual salary up to the Social Security wage limit, and 10% of the annual salary in excess of the Social Security base up to the maximum annual salary allowed by the Employee Retirement Income Security Act of 1974 (ERISA) regulations. Retirement expense was approximately \$677,467 for the year ended May 31, 2012. Vesting is immediate for all participants.

Note 9. Fair Value Measurements

GMF has adopted the Fair Value Measurement and Disclosures Topic issued by the FASB. This Topic defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined under this Topic as assumptions market participants would use in pricing an asset or liability. The three levels of the fair value hierarchy under this Topic are described below:

Level 1 – adjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. The type of investments included in Level 1 includes listed equities and listed derivatives. As required by this Topic, GMF does not adjust the quoted price for these investments, even in situations where GMF holds a large position and a sale could reasonably impact the quoted price.

Level 2 – Inputs other than quoted prices within Level 1 that are observable for the asset or liability, either directly or indirectly; and fair value is determined through the use of models or other valuation methodologies. Investments which are generally included in this category include corporate bonds and loans, less liquid and restricted equity securities and certain over-the-counter derivatives. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.

Level 3 – Inputs are unobservable for the asset or liability and include situations where there is little, if any, market activity for the asset or liability. The inputs into the determination of fair value are based upon the best information in the circumstances and may require significant management judgment or estimation. Investments that are included in this category generally include equity and debt positions in private companies and general and limited GMF interests in private investment funds, real estate funds, debt funds and distressed debt.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. GMF's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

In determining the appropriate levels, GMF performs analysis of these assets and liabilities that are subject to this Topic. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3.

**The German Marshall Fund Of The United States –
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Notes To Consolidated Financial Statements

Note 9. Fair Value Measurements (Continued)

The following table presents the investments carried at fair value in the balance sheet by level within the valuation hierarchy as of May 31, 2012:

| | Total | Quoted Prices In Active Markets For Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|---------------------------|-----------------------|---|--|--|
| Alternative Investments – | | | | |
| Private Equity: | | | | |
| Venture Capital | \$ 17,903,206 | \$ - | \$ - | \$ 17,903,206 |
| Diversified | 8,560,736 | - | - | 8,560,736 |
| Distressed | 8,074,793 | - | - | 8,074,793 |
| Mezzanine | 2,212,350 | - | - | 2,212,350 |
| Energy | 785,460 | - | - | 785,460 |
| Alternative Investments – | | | | |
| Hedge Funds: | | | | |
| CTA | 12,312,567 | - | 12,312,567 | - |
| Special Situation | 10,306,318 | - | - | 10,306,318 |
| Absolute Return | 9,984,402 | - | - | 9,984,402 |
| Direct | 4,641,431 | - | 4,641,431 | - |
| Multi-Strategy | 3,028,403 | - | 3,028,403 | - |
| Diversified | 2,624,865 | - | 2,624,865 | - |
| U.S. Government Bonds | 4,259,743 | - | 4,259,743 | - |
| Corporate Bonds: | | | | |
| Financial Services | 6,061,143 | 6,061,143 | - | - |
| Other | 2,761,912 | 2,761,912 | - | - |
| International Equities: | | | | |
| Healthcare | 536,743 | 536,743 | - | - |
| Domestic Equities: | | | | |
| Basic Materials | 3,176,916 | 3,176,916 | - | - |
| Consumer Goods | 1,957,322 | 1,957,322 | - | - |
| Financial | 46,393,183 | 46,393,183 | - | - |
| Healthcare | 2,092,879 | 2,092,879 | - | - |
| Industrial Goods | 1,169,811 | 1,169,811 | - | - |
| Services | 4,746,489 | 4,746,489 | - | - |
| Technology | 3,014,012 | 3,014,012 | - | - |
| | \$ 156,604,684 | \$ 71,910,410 | \$ 26,867,009 | \$ 57,827,265 |

**The German Marshall Fund Of The United States –
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Notes To Consolidated Financial Statements

Note 9. Fair Value Measurements (Continued)

GMF's equities and corporate bonds are classified as Level 1 items because they are actively traded on public exchanges.

Government bonds are classified as Level 2 instruments as there are no quoted market prices in active markets for identical assets. Their value is determined using models and other valuation methodologies, which are corroborated by market data.

Alternative investments – hedge funds are classified as Level 2 instruments based on the ability of GMF to redeem amounts at a net asset value (NAV) per share in the near term.

Alternative investments – partnerships and hedge funds are classified as Level 3 instruments based on the ability of GMF to redeem amounts at an NAV per share not in the near term or based upon unobservable inputs that are not corroborated by market data.

For assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3), the Codification requires reconciliation of the beginning and ending balances, separately for each major category of assets and liabilities, except for derivative assets and liabilities, which may be presented net. The table below represents the reconciliation of the GMF's assets measured at fair value on a recurring basis using significant unobservable inputs.

| | Balance May 31, 2011 | Purchases | Sales | Net Unrealized Gains (losses) | Balance May 31, 2012 |
|-------------------|-------------------------|---------------------|-------------|----------------------------------|-------------------------|
| Private Equity: | | | | | |
| Venture Capital | \$ 18,912,744 | \$ - | \$ - | \$ (1,009,538) | \$ 17,903,206 |
| Diversified | 7,487,060 | 700,000 | - | 373,676 | 8,560,736 |
| Distressed | 3,049,888 | 5,000,000 | - | 24,905 | 8,074,793 |
| Mezzanine | 1,226,288 | - | - | 986,062 | 2,212,350 |
| Energy | - | 680,000 | - | 105,460 | 785,460 |
| Hedge Funds: | | | | | |
| Special Situation | 13,214,497 | - | - | (2,908,179) | 10,306,318 |
| Absolute Return | 10,830,508 | - | - | (846,106) | 9,984,402 |
| | <u>\$ 54,720,985</u> | <u>\$ 6,380,000</u> | <u>\$ -</u> | <u>\$ (3,273,720)</u> | <u>\$ 57,827,265</u> |

The following presents further information regarding the composition of the GMF's alternative investments at May 31, 2012:

| Strategy Category | Fair Value | Redemption Frequency | Redemption Notice Period |
|--------------------|----------------------|-------------------------|--------------------------------|
| Global Macro (a) | \$ 54,892,154 | See note (a) below | See below |
| Multi-Strategy (b) | 11,476,362 | See note (b) below | See below |
| Distressed (c) | 14,066,015 | See note (c) below | See below |
| | <u>\$ 80,434,531</u> | | |

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Notes To Consolidated Financial Statements

Note 9. Fair Value Measurements (Continued)

- (a) Global Macros: This category includes investments in futures, equities, and debt. Managers try to predict global trends and will take more country or commodity specific views. Managers have the ability to go both long or short, and use leverage. The fair values of investments in this category have been estimated using the net asset value per share of the investments. Investments representing 100% of the value of the investments in this category can redeem their interest upon termination, dissolution, or liquidation of the partnership.

- (b) Multi-Strategy: This category includes a combination of some or all of the other strategies. Managers have the flexibility to invest across all asset classes, and to change their allocations to various strategies and instruments as they see fit. Instruments include equities, options, futures, bonds, loans, derivatives, and others. Multi-Strategy funds may go long or short and typically use leverage to help diversify their allocations. The fair values of investments in this category have been estimated using the net asset value per share of the investments. Investments representing approximately 40% of the value of the investments in this category allow monthly redemptions with 2 – 5 days notice. Investments representing approximately 60% of the value of the investments in this category have allows quarterly redemptions with 30 – 65 days notice.

- (c) Distressed: This category includes investments made into distressed or stressed companies. The manager can invest in any instrument across a company's capital structure, including equity, debt, bank loans, dips (debtor in possession), convertible bonds, and more. The companies can be in various stages of stress or distress, including bankruptcy and post bankruptcy reorganization. Managers can go long or short the various instruments, and may also use leverage. Investments representing 100% in this category are currently in the process of liquidation.

Note 10. Contingencies

Federal awards consist of a grant received from the U.S. Agency for International Development (USAID) to be expended and administered by GMF on projects in Central and Eastern Europe, in the areas in which GMF operates. The grant was restricted to the use set forth in the grant agreement between USAID and GMF. The related expense is included in grant expense in the accompanying consolidated financial statements.

The portion of GMF's revenue from federal awards is subject to audit by the federal government. The ultimate determination of amounts received under these programs generally is based upon allowable costs reported in accordance with, and audited under, government audit requirements. Until such audits have been completed, and final settlement is reached, there exists a contingency to refund any amounts received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.